



Business Overview

Integra Technology Consulting is a leading consulting and systems integration firm headquartered in Waltham, Massachusetts. Integra delivers the expertise to integrate and optimize complex technologies and data to improve business results. We combine real-world business experience with deep technology expertise, service delivery tools, and proven methodologies to help clients achieve their strategic objectives and drive results.

Integra's roots go back to 1986 when a predecessor company was created to become the first east coast consulting firm to specialize in Oracle technologies and applications; the firm has been incorporated under the Integra name since 2000. Integra is also an early mover in the Cloud Computing domain with expertise in Salesforce.com, Oracle CRM On Demand, GoodData analytics, and other Software-as-a-Service (SaaS) offerings, allowing us to help clients to successfully integrate this next evolution of technology. The *Boston Business Journal* named Integra as one of the region's fastest-growing private companies between 2004 and 2008.

Expertise

Integra focuses on three core practice areas:

ENTERPRISE APPLICATIONS

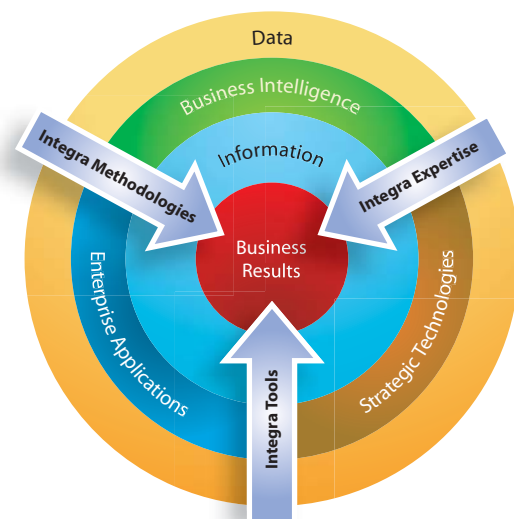
Integra's Enterprise Applications consultants help our clients improve the value they realize from their investments in Customer Relationship Management (CRM) and Enterprise Resource Planning (ERP). We offer expertise in most of the leading CRM applications like SalesForce.com, Siebel, Oracle CRM OnDemand and Microsoft CRM, along with ERP proficiency in Oracle's E-Business Suite. Integra's Enterprise Application services are focused on helping our clients more effectively plan, execute, and support Enterprise Application implementations and upgrades, while driving closer alignment of business and IT, improved user adoption, and greater return

on investment. These days, many cloud-based and hosted ERP and CRM solutions offer interesting alternatives to traditional in-house applications. Our experts can help you choose the solution that's right for you and maximize its value.

BUSINESS INTELLIGENCE

Integra's Business Intelligence (BI) consultants are knowledgeable in the products and technologies required to capture data into a data repository and present that data using a variety of applications and tools. Planning, executing, and supporting the right business intelligence solution for your company is a complex challenge that requires the right applications, technologies, and processes along with a strong project management approach, and effective communications within the organization. Today's technologies offer even more options and greater flexibility than ever before. Cloud-based analytic tools often provide a fast and cost-effective alternative to more traditional BI tools. We can help you assess the right solution for your needs.

To gain the best return on your BI investment requires leadership, experience, and versatility. Integra's approach to BI comes from years of experience in planning, executing, and supporting BI and data management systems to achieve real business value for our clients.



STRATEGIC TECHNOLOGIES

Integra's expert technologists have years of hands-on experience working with a rich set of database technologies, languages, and architectures. Our consultants are fluent and experienced in technologies such as Oracle RDBMS and Application Server, MS SQL Server and Sharepoint, Java, XML, .NET, Ruby on Rails, Force.com, LAMP, and many others. Integra will help your IT organization make the most out of technology to develop efficient, practical, and cost-effective data and information management solutions.

Services

Integra provides a full range of management consulting and systems integration services to help our clients align "people, process, and technology" to meet their business objectives, achieve the desired strategic advantage from their investments in enterprise technology, and realize expected Return on Investment. We offer consulting services across the full spectrum of need related to enterprise technology initiatives. Our services include:

Planning — Integra provides Visioning & Strategy services for your business and technology initiatives, Assessments and Diagnostics, Technology Evaluations, and Architecture and Design services.

Execution — Integra offers full management, design and deployment services including: program/project management, organizational change management, business process design, requirements definition, systems implementation and integration, custom development, and application and database migrations and upgrades. We specialize in proof-of-concepts to enable risk-free and efficient deployments.

Support — Integra's goal is to make its customers self-sufficient in managing their technology infrastructures with support services that include: troubleshooting, performance

tuning, stabilization, optimization, application realignment, and training. In addition, as needed, we can provide key technology or business skills to augment your team.



Business Value Framework

Integra's services are based upon its unique Business Value Framework that helps companies integrate and optimize complex technologies to achieve maximum business results. The Business Value Framework provides methodologies, expertise, and tools to help align your information technology infrastructure with business goals. The Integra Business Value Framework is firmly based on our beliefs and values about partnering with clients to achieve results while driving efficiency into the process. This truly is Business Value Delivered.

Management Team

David Teplow, *Founder and CEO*

Doug Catalano, *Managing Partner and COO*

Eric Heine, *Vice President, Professional Services*

Steve Tripp, *Vice President, Sales*

Mary Petricone, *Controller*



400 Fifth Avenue, Suite 100
Waltham, MA 02451
www.integratc.com
1.781.890.0070
info@integratc.com

Business Value Delivered